

<b>Position Title</b>	<b>Sales Executive</b>
<b>Locations</b>	Navi Mumbai/ Hyderabad
<b>Experience</b>	Minimum 3 yrs in Pharmaceutical Air- logistics

### **Roles & Responsibilities:**

- To do all Sales activities connected with organization & to generate revenues for the Branch/Company
- He/She should be flexible to travel out of station in relation to their job
- To co-ordinate with customers as well as in house team for any shipments for the shipments
- Keep the client & internal team timely updated regarding shipment status.
- If any issue arises during the shipment, he/she will have to take immediate action and rectify the problem by coordinating with concerned team
- To follow up with the IATA agents, clearing agents, transporters & other vendors/suppliers for rates & to file them for record purpose.
- Timely collection of payments from customers
- Flexible to work at odd times
- Minimum working experience of 03 yrs in Pharmaceutical Air- logistics at Mumbai/ Hyderabad
- For Navi Mumbai : Local/located at Navi Mumbai & must be familiar with Mumbai/Pune province. For Hyderabad : Local/located at Hyderabad & must be familiar with Hyderabad province.

### **Skills & Competencies**

- Good communication skills with proficiency in Hindi, English & Telugu language
- Male/Female Candidate must be target oriented
- Good Interpersonal skills & Ready to learn the new things
- A good practical knowledge of MS-Office & must be Internet savvy Key Responsibilities.

### **Qualification / Certifications**

- Must be a Graduate

**Please share your resume at: [contact@pmspl.net.in](mailto:contact@pmspl.net.in)**

